

YourBrand™

LEAD SELF • LEAD TEAMS • LEAD CHANGE

Skills programmes



ST-AND

Building A Skills Programme...



YourBrand™ has been designed with flexibility in mind, enabling us to build SETA Accredited skills programmes to meet the needs of your organisation.

All programmes are created around Unit Standards from the same qualification: The National Certificate in General Management, NQF level 5.

This means that you can apply for discretionary grants based on delivering a part qualification.

Not all Unit Standards are 'created equal'. That's why we only work with those that are relevant to the modern workplace.

When we design workshops, we always start with WHAT we want to train. What are the skills that need to be built? What business objectives do we need to meet?

From here, we add any content required to meet the specific outcomes of the Unit Standard. The NEED.

For example, for clients who are new to Insights Discovery, a skills programme always begins with LEAD SELF: THE FIRST INSIGHTS.

This can be delivered as a 1-day (2 x 3hr virtual sessions) 'standalone' workshop, which can be part of a skills programme combined with an accredited workshop.

It can also be delivered as a 2-day (4 x 3hr virtual sessions) accredited workshop that is aligned to Unit Standard 252027: Devise and apply strategies to establish and maintain workplace relationships.

I look forward to another session, and so much more to learn from one of the best in the leadership learning and development industry. I take away what I need, and focus on what I can use everyday. Thanks again for yet another amazing week.

Shalim
Operations Manager

This means that we can deliver a workshop as a 'standard' workshop, or aligned to a Unit Standard as part of a skills programme.

Each skills programme can then be aligned to one, two, or more Unit Standards.

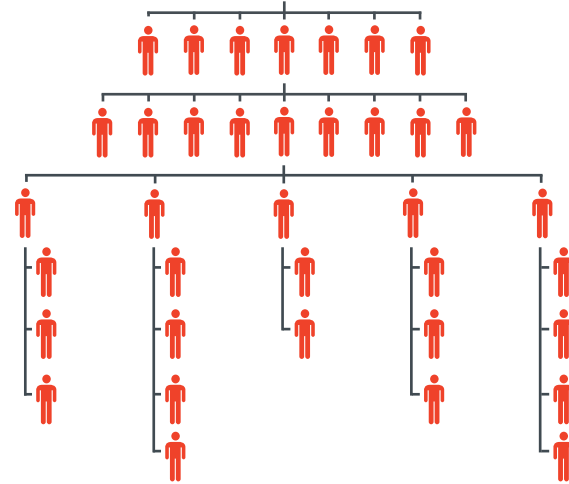
To give you an idea of how we can build a programme for YOUR brand, here are a few examples.

The topics/workshops we've selected are for illustration purposes only...

EXAMPLE 1 - BUSINESS

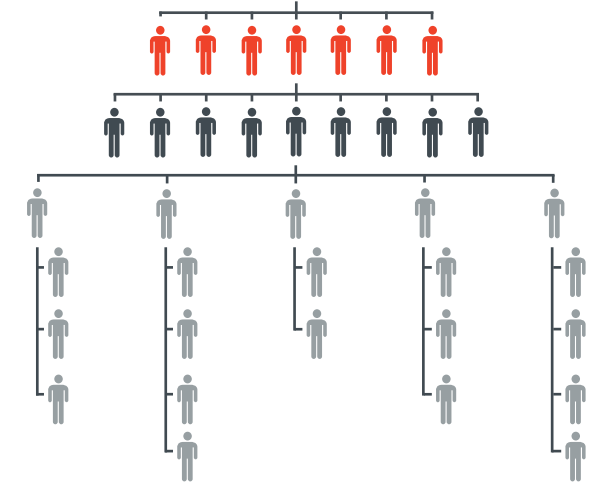
For a business-wide approach, we take an identical modular framework for a skills programme, and implement with a 'cascade' approach.

To optimise ROI, we recommend a minimum of 3 workshops per year to meet the required training spend for B-BBEE scorecard points.



EXAMPLE 2 - LEVEL

For a programme to build skills based organisational level, we take a customised approach, based on your specific, strategic needs.



Unit Standard 120300: Analyse leadership and related theories in a work context



Unit Standard 120300: Analyse leadership and related theories in a work context

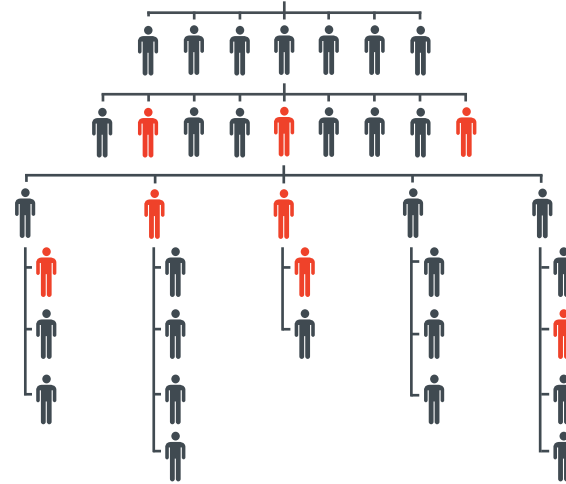


Unit Standard 252037: Build teams to achieve goals and objectives

EXAMPLE 3 - LEADERSHIP

For a multi-modular programme to help high-potential employees accelerate their leadership development journey.

The programme can be run over 4-6 months, and aligned to one or more Unit Standards.



Price Guide...

If you're new to Insights, your first step begins with the magic of the [Insights Discovery Personal Profile](#).

Profiles remain valid for 2-3 years - so it's a *one off* cost at the start of a programme - and are used in all our workshops. A Personal Profile - Foundation & Management Chapters - is R 1,750 including complimentary Insights Building Blocks.

For all workshops, our costing structure is designed to be clear, simple, and transparent - a **delegate rate** based on:

- Duration - number of virtual sessions
- Format - a standard workshop, or a SETA Accredited course

DURATION	STANDARD WORKSHOP	SETA ACCREDITED COURSE
	12-14 Delegates	12-14 Delegates
2 x 3hr (1 day equivalent)	R 2,725	-
4 x 3hr (2 day equivalent)	R 4,550	R 5,750

Delegate rate includes all course work, materials, and access to our virtual workspace. Accredited courses also include assessment, moderation, and certification.

Unlike our workshops, our Virtual Connects are virtual only sessions, supported by a mini reference guide.

Virtual Connects are R 900 per person.

ST-AND BRAND & PEOPLE DEVELOPMENT (PTY) LTD
REG NO. 2014/132014/07
VAT NO. 4120285228
SETA ACCREDITATION NO: 12251
CAPE TOWN 8001

st-and.co.za

+27 (0)21 140 3514
hello@st-and.co.za

ST-AND